



QUANTIFYING EFFICIENT TAX REFORM

JOB BOERMA AND ELLEN MCGRATTAN

NOVEMBER 2020



Question

- How large are welfare gains from efficient tax reform?
 - Baseline:
 - Positive economy matched to administrative data
 - Reform:
 - Pareto improvements on efficient frontier (full)
 - Optima given set of policy tools (restricted)



Idea in a Picture



Idea in a Picture

- Start with baseline OLG economy:
 - Incomplete markets
 - Heterogeneous households
 - Consumption, labor supply, saving decisions
 - Technology parameters and tax policies
- Compute remaining lifetime utilities (v_j)

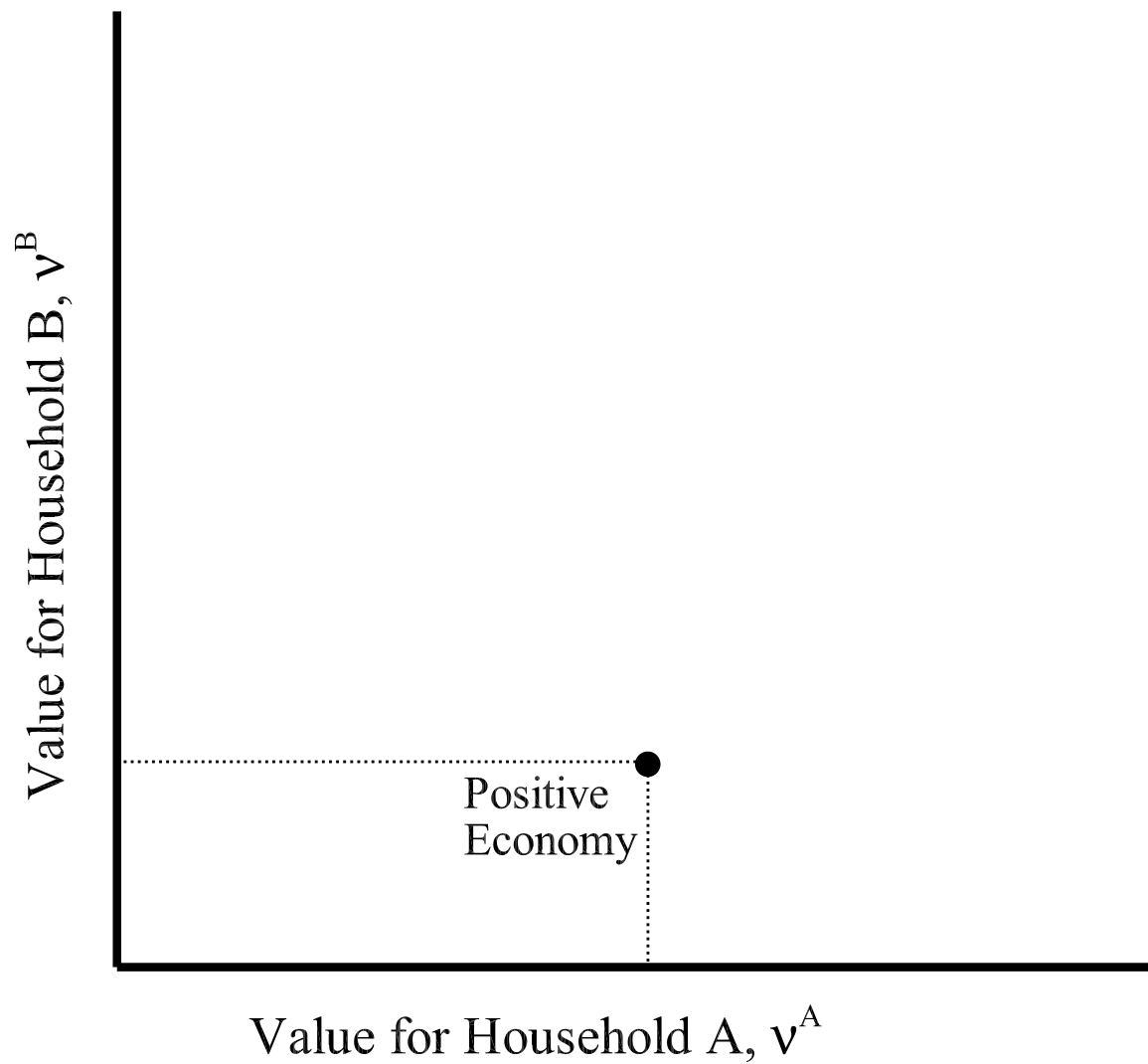


Idea in a Picture

- Start with baseline OLG economy:
 - Incomplete markets
 - Heterogeneous households
 - Consumption, labor supply, saving decisions
 - Technology parameters and tax policies
- Compute remaining lifetime utilities (v_j)
- Let's draw this for 2 households...



Idea in a Picture





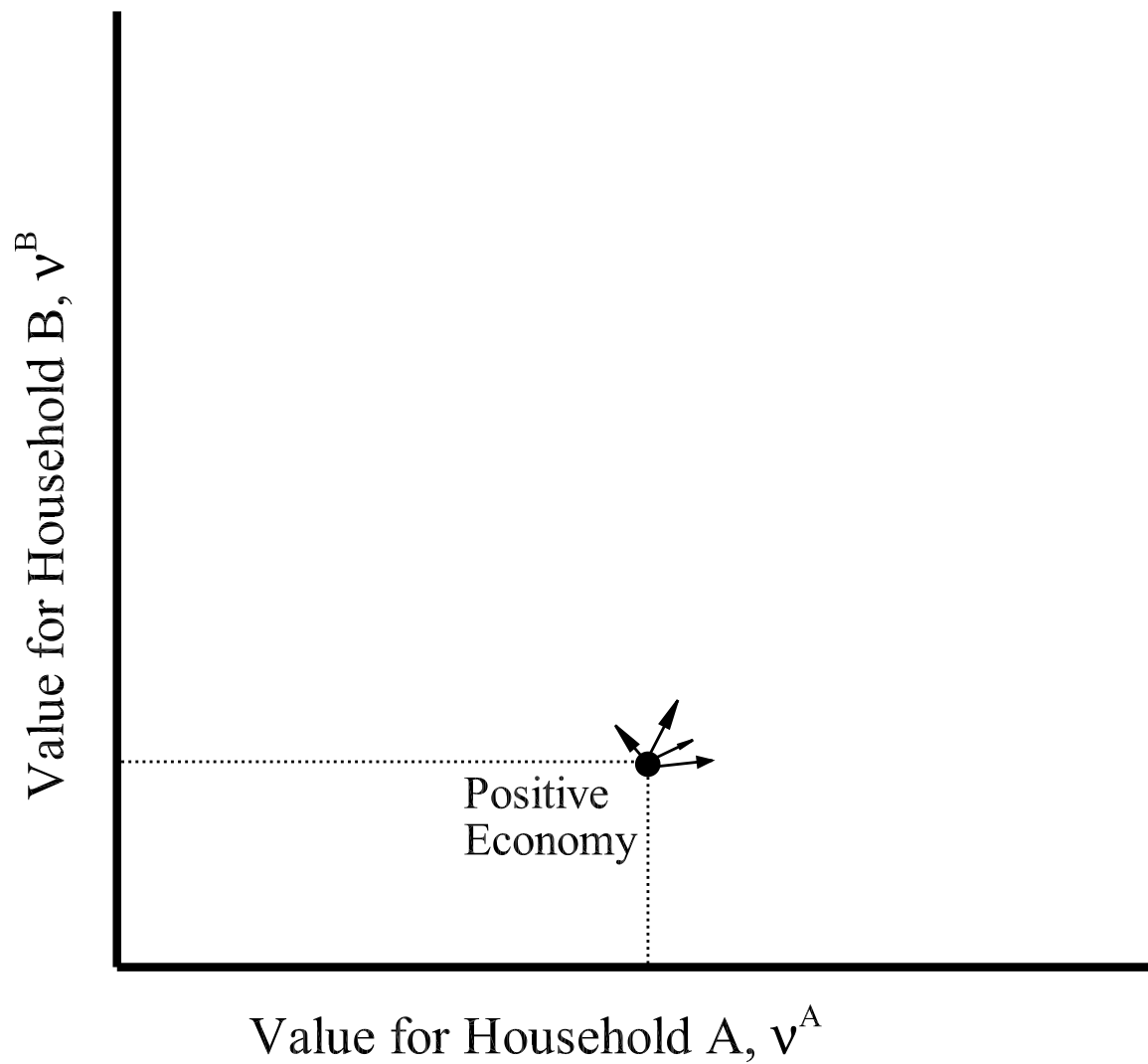
Idea in a Picture

- Typical starting point for most analyses
 - With constraints on policy instruments
 - Do counterfactuals or restricted optimal (“Ramsey”)

- Let’s draw this in the picture



Idea in a Picture





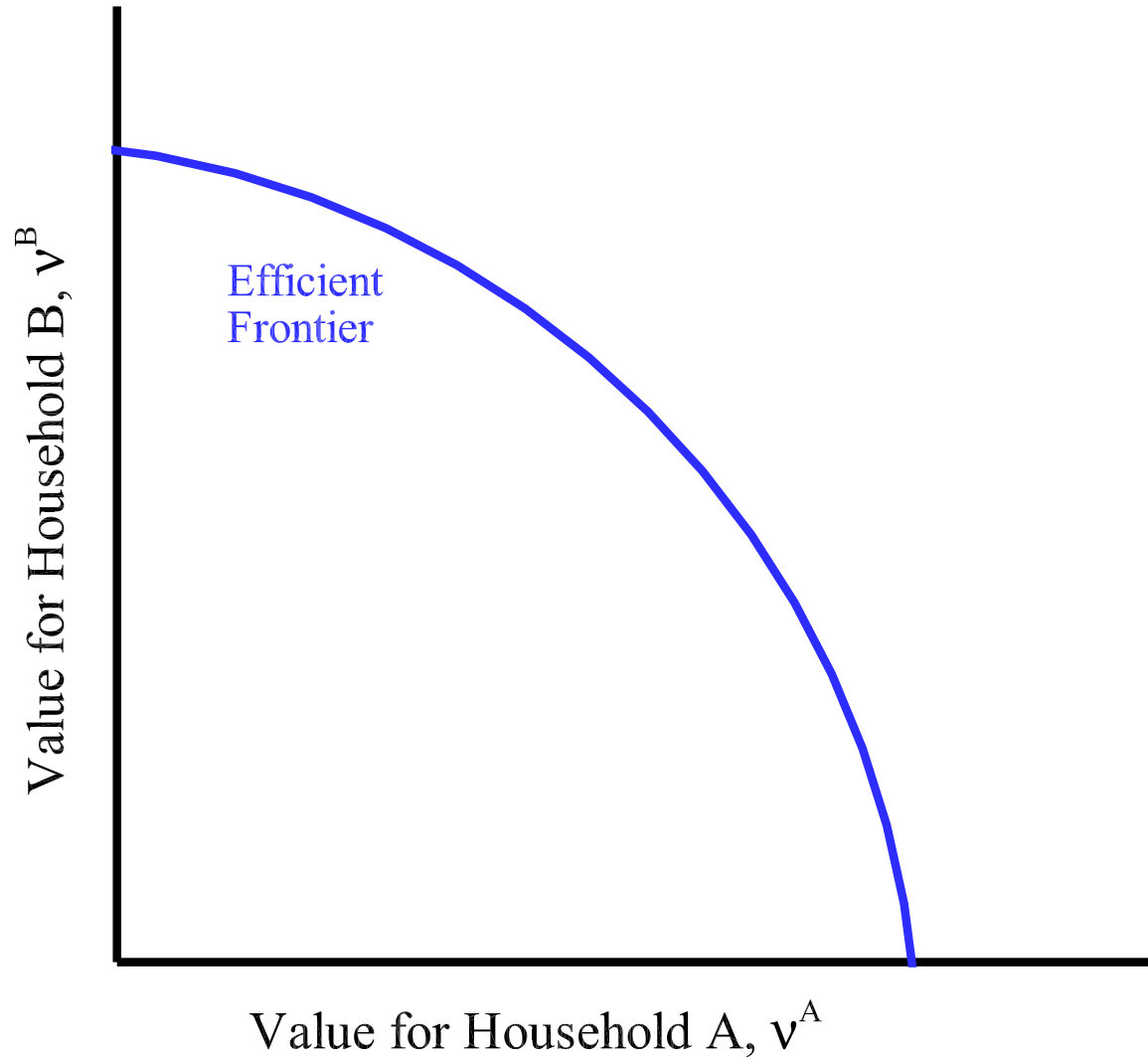
Idea in a Picture

- Not typical starting point for studies in Mirrlees tradition
 - With constraints on information sets
 - Characterize efficient allocations and policy “wedges”

- Let’s draw this in the picture



Idea in a Picture





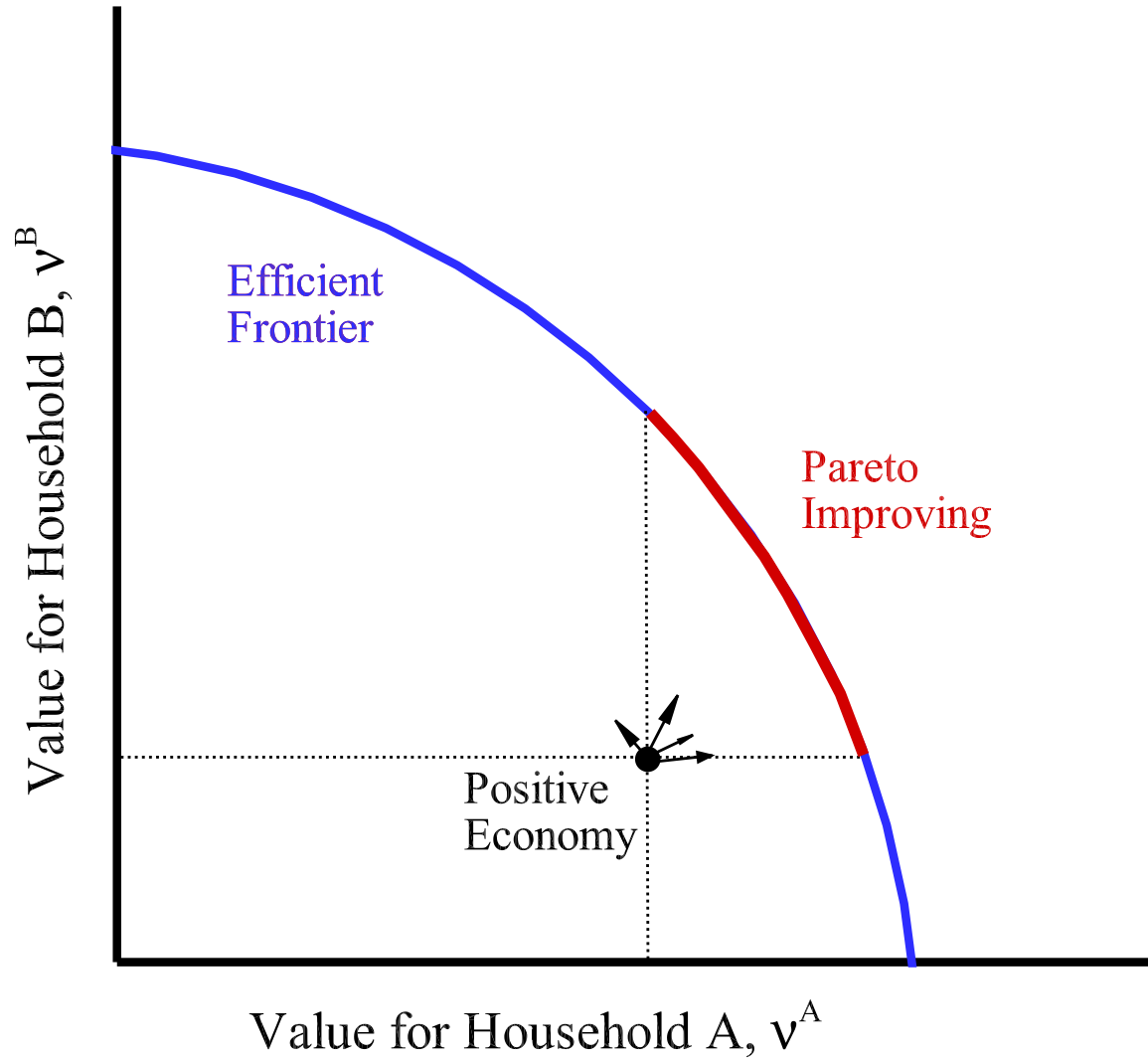
Idea in a Picture

- This paper quantifies gains from:
 - Full Pareto-improving reform a la Mirrlees
 - Partial Pareto-improving reform a la Ramsey
 - Adding early-life transfer informed by Mirrlees

- Let's draw this in the picture

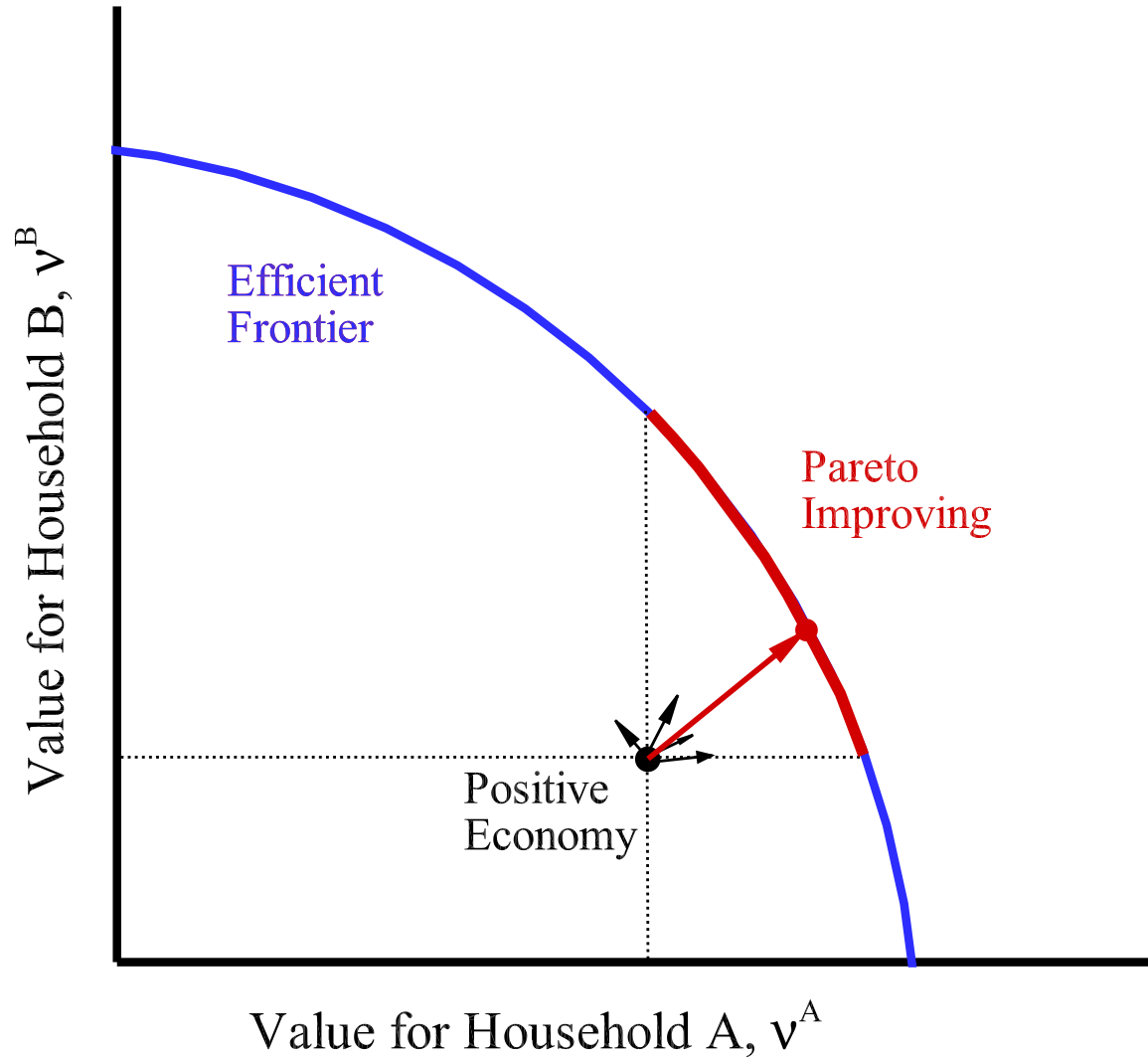


Idea in a Picture



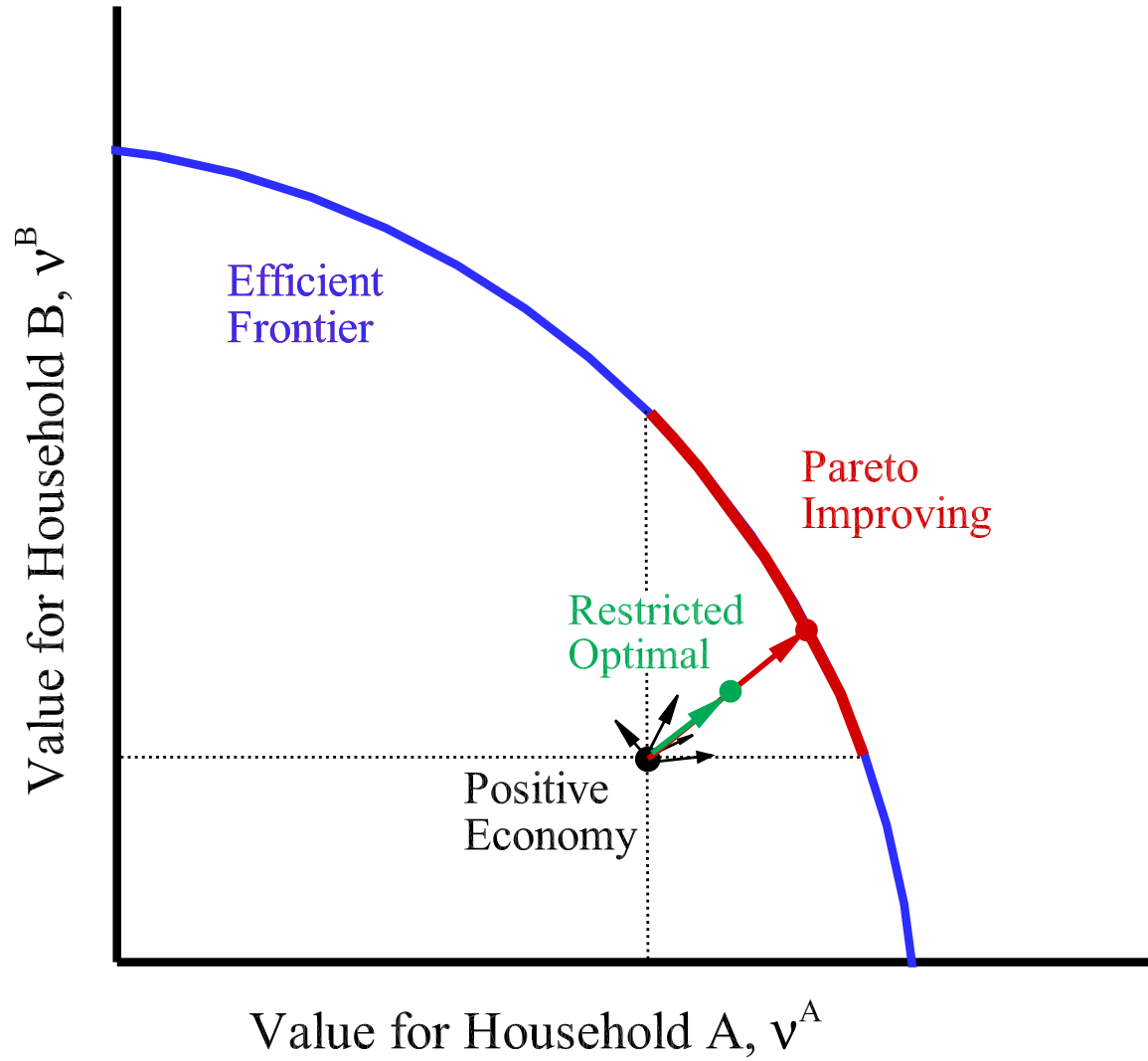


Idea in a Picture





Idea in a Picture





Our Approach

- Solve equilibrium for positive economy (●)
 - Inputs: fiscal policy and wage processes
 - Outputs: values under current policy
- Solve planner problem next (●)
 - Inputs: values under current policy
 - Outputs: labor and savings wedges and welfare gains
- Use results to inform current policy and reforms (●)



Main Findings (●→●)

- Maximum consumption equivalent gains (future cohorts):
 - 21% starting at age 25
 - Comparisons made to utilitarian planner
- Decompose by comparing allocations:
 - Consumption: level \uparrow and variance \downarrow for all groups
 - Leisure: level \downarrow and variance \uparrow for all groups

Note: Currently computing transitions



Main Findings (●→●)

- Informed by comparison of baseline (●) and full reform (●)
 - Most gains in lifting consumption levels for young
- ⇒ Exploring early-life transfers: adds $\approx 2\%$ gains

Note: Computer is still hillclimbing



Contributions to Literature

- Theory and application of income tax design (●→)
 - ⇒ Using administrative data from NL, go to (●)
- Pareto-improving reforms with fixed types
Hosseini-Shourideh (2019)
 - ⇒ Extend analysis to add dynamic risks
- Theory behind dynamic taxation and redistribution (●)
Kapicka (2013), Farhi-Werning (2013), Golosov et al. (2016)
 - ⇒ Link OLG (●) to planner (●) in full GE



Positive Economy (•)

- Open OLG economy a la Bewley
- Household heterogeneity in:
 - Age
 - Education (observed, permanent)
 - Productivity (private, stochastic)
 - Marital risk
 - Divorce risk (in progress)
 - Unemployment risk (in progress)
- Transfers and taxes on consumption, labor income, assets



Positive Economy (•)

- Household problem

$$v_j(a, \epsilon; \Omega) = \max_{c, n, a'} \{U(c, \ell) + \beta E[v_{j+1}(a', \epsilon'; \Omega) | \epsilon]\}$$

$$\text{s.t. } a' = (1 + r)a - T_a(ra) + w\epsilon n - T_n(j, w\epsilon n) - (1 + \tau_c)c$$

where

- j = age
- a = financial assets
- ϵ = productivity shock
- Ω = factor prices and tax policies
- c = consumption
- n = labor supply ($n + \ell = 1$)



Reform Problem (•)

- Take inputs from positive economy:
 - Parameters for preferences and technologies
 - Wage profiles and shock processes
 - Values under current policy (v_A, v_B, \dots)
- Compute maximum consumption equivalent gain

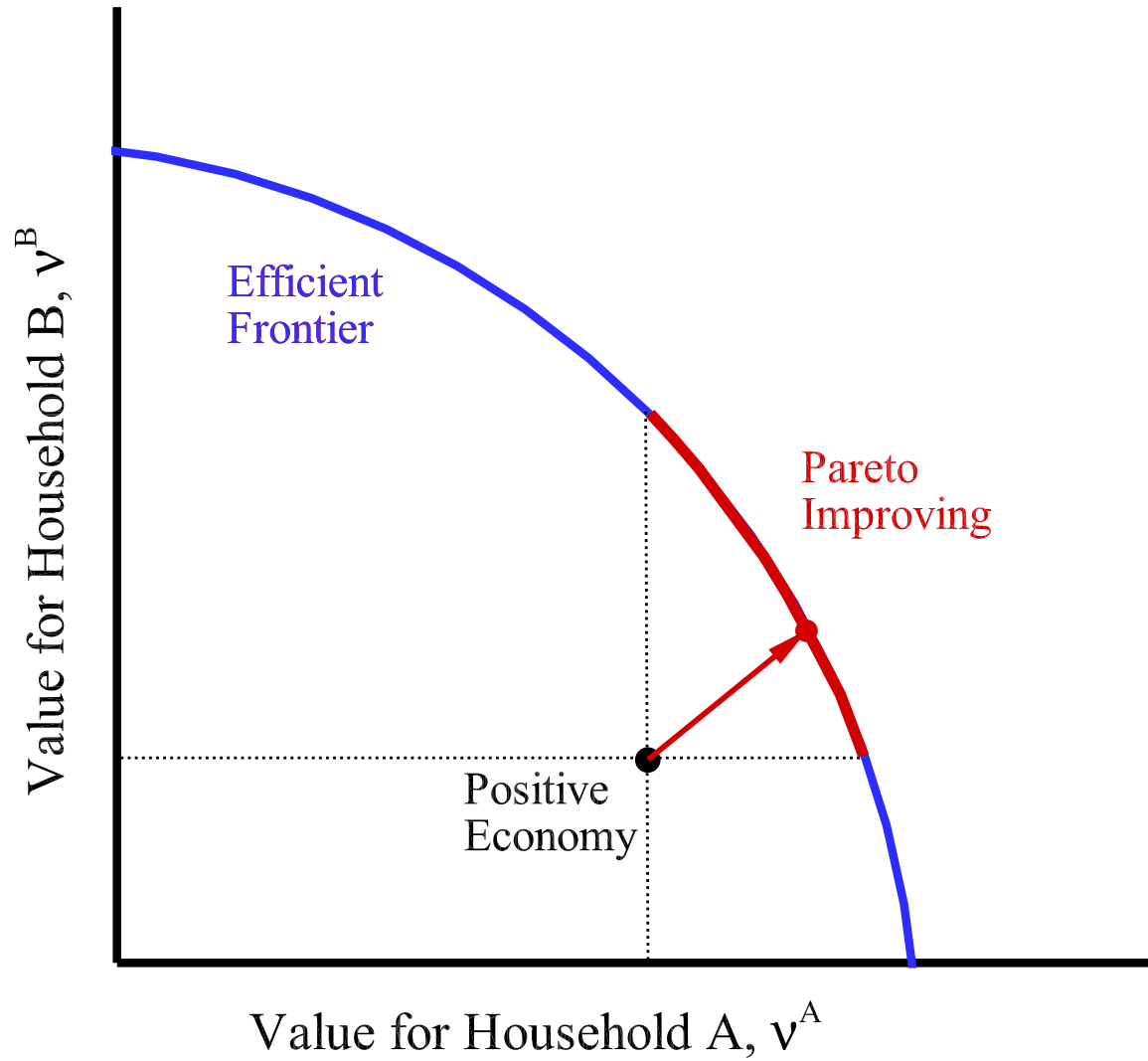


Notion of Efficiency

- Our focus is Pareto-improving reforms:
 - There is no alternative allocation that is
 - Resource feasible
 - Incentive feasible
 - Making all better off and some strictly better off
- Will report gain assuming same percentage for all

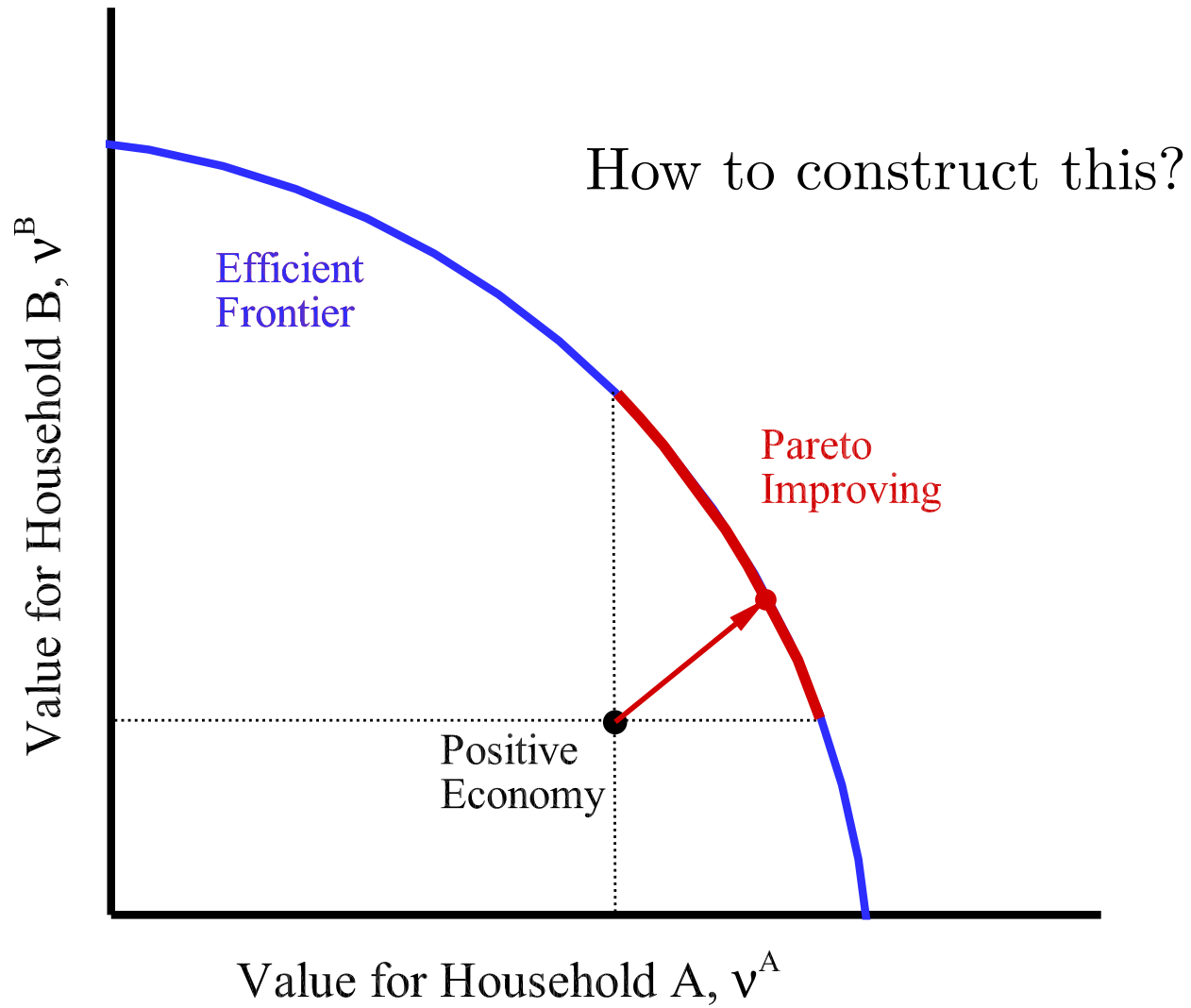


Pareto-improving Reforms





Pareto-improving Reforms





Planner Problem in Words

- Maximize present value of aggregate resources
- subject to
 - Incentive constraints for every household and history
 - Value delivered exceeds that of positive economy



Planner Problem in Practice

- Exploit separability to solve household by household
- Include only local downward incentive constraints
 - Verify numerically that constraints are satisfied
- Solve recursively by introducing additional states
 - Promised value for truth telling
 - Threat value for local lie



Planner Problem in Practice

- Exploit separability to solve household by household
- Include only local downward incentive constraints (IC)
 - Verify numerically that all ICs satisfied
- Solve recursively by introducing additional states
 - Promised value for truth telling (V)
 - Threat value for local lie (\tilde{V})



Planner Problem for a Household



Planner Problem for a Household

Max present value of resources



Planner Problem for a Household

$$\Pi_j(V, \tilde{V}, \epsilon) \equiv \max_{\epsilon_i} \sum \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \text{future value}]$$

As in positive economy,

- j = age
- ϵ = productivity shock
- c = consumption
- n = labor supply



Planner Problem for a Household

$$\Pi_j(V, \tilde{V}, \epsilon) \equiv \max_{\epsilon_i} \sum \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

Additionally, planner chooses

- V_j = promise value
- \tilde{V}_j = threat value



Planner Problem for a Household

$$\Pi_j(V, \tilde{V}, \epsilon) \equiv \max_{\epsilon_i} \sum \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

s.t. Local downward incentive constraints



Planner Problem for a Household

$$\Pi_j(V, \tilde{V}, \epsilon) \equiv \max_{\epsilon_i} \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

$$\begin{aligned} \text{s.t. } \quad & U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i) \\ & \geq U(c_j(\epsilon_{i-1}), l_j^+(\epsilon_{i-1})) + \beta \tilde{V}_j(\epsilon_i), \quad i \geq 2 \end{aligned}$$

$$\text{where } l_j^+(\epsilon_{i-1}) = 1 - n_j(\epsilon_{i-1})\epsilon_{i-1}/\epsilon_i$$



Planner Problem for a Household

$$\begin{aligned} \Pi_j(V, \tilde{V}, \epsilon) &\equiv \max_{\epsilon_i} \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) \\ &\quad + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R] \\ \text{s.t. } &U(c_j(\epsilon_i), \ell_j(\epsilon_i)) + \beta V_j(\epsilon_i) \\ &\geq U(c_j(\epsilon_{i-1}), \ell_j^+(\epsilon_{i-1})) + \beta \tilde{V}_j(\epsilon_i), \quad i \geq 2 \end{aligned}$$

Deliver at least the promised value



Planner Problem for a Household

$$\Pi_j(V, \tilde{V}, \epsilon) \equiv \max_{\epsilon_i} \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

$$\text{s.t. } U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i) \geq U(c_j(\epsilon_{i-1}), l_j^+(\epsilon_{i-1})) + \beta \tilde{V}_j(\epsilon_i), \quad i \geq 2$$

$$V \leq \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i)]$$



Planner Problem for a Household

$$\Pi_j(V, \tilde{V}, \epsilon) \equiv \max_{\epsilon_i} \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

$$\text{s.t. } U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i) \geq U(c_j(\epsilon_{i-1}), l_j^+(\epsilon_{i-1})) + \beta \tilde{V}_j(\epsilon_i), \quad i \geq 2$$

$$V \leq \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i)]$$

Deliver no more than the threat value



Planner Problem for a Household

$$\Pi_j(V, \tilde{V}, \epsilon) \equiv \max_{\epsilon_i} \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

$$\text{s.t. } U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i) \geq U(c_j(\epsilon_{i-1}), l_j^+(\epsilon_{i-1})) + \beta \tilde{V}_j(\epsilon_i), \quad i \geq 2$$

$$V \leq \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i)]$$

$$\tilde{V} \geq \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon^+) [U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i)]$$



Planner Problem for Future Generation ($j = 1$)

$$\Pi_j(V, -, \epsilon) \equiv \max_{\epsilon_i} \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

$$\text{s.t. } U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i)$$

$$\geq U(c_j(\epsilon_{i-1}), l_j^+(\epsilon_{i-1})) + \beta \tilde{V}_j(\epsilon_i), \quad i \geq 2$$

$$V \leq \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i)]$$

No threat value



Planner Problem for Future Generation ($j = 1$)

$$\Pi_j(V, -, \epsilon) \equiv \max_{\epsilon_i} \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

$$\text{s.t. } U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i)$$

$$\geq U(c_j(\epsilon_{i-1}), l_j^+(\epsilon_{i-1})) + \beta \tilde{V}_j(\epsilon_i), \quad i \geq 2$$

$$V \leq \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i)]$$

Replace arbitrary V with $\vartheta(\epsilon_0) + \vartheta_{\Delta}$



General Equilibrium

- Solve planner problem for positive economy values
- Evaluate resource constraints

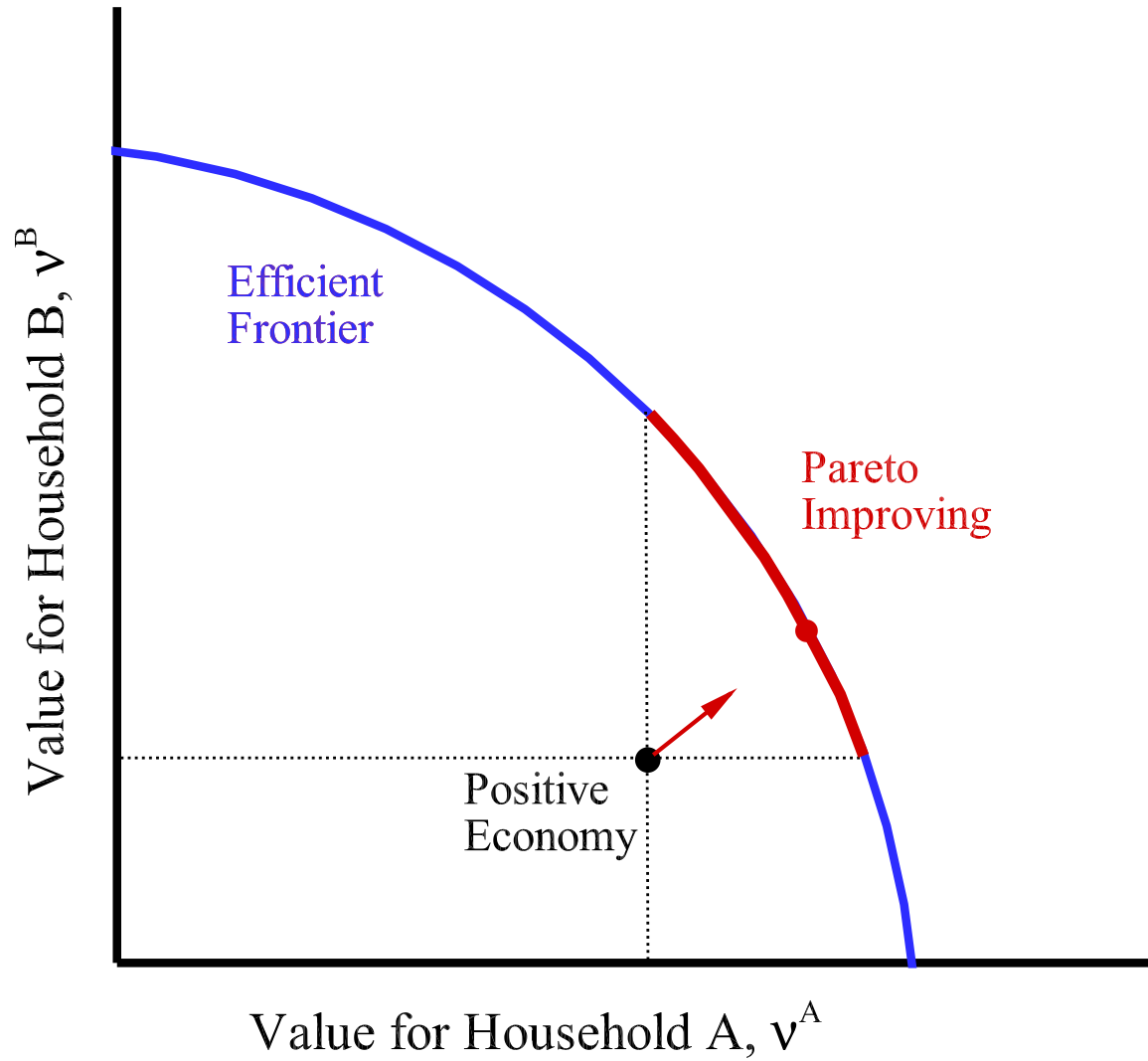
$$C_t + I_t + G_t + B_{t+1} = F(K_t, N_t) + RB_t$$

$$\lim_{T \rightarrow \infty} \frac{1}{R^{T-1}} (B_T + K_T) \geq 0$$

- Increase ϑ_Δ until resources exhausted

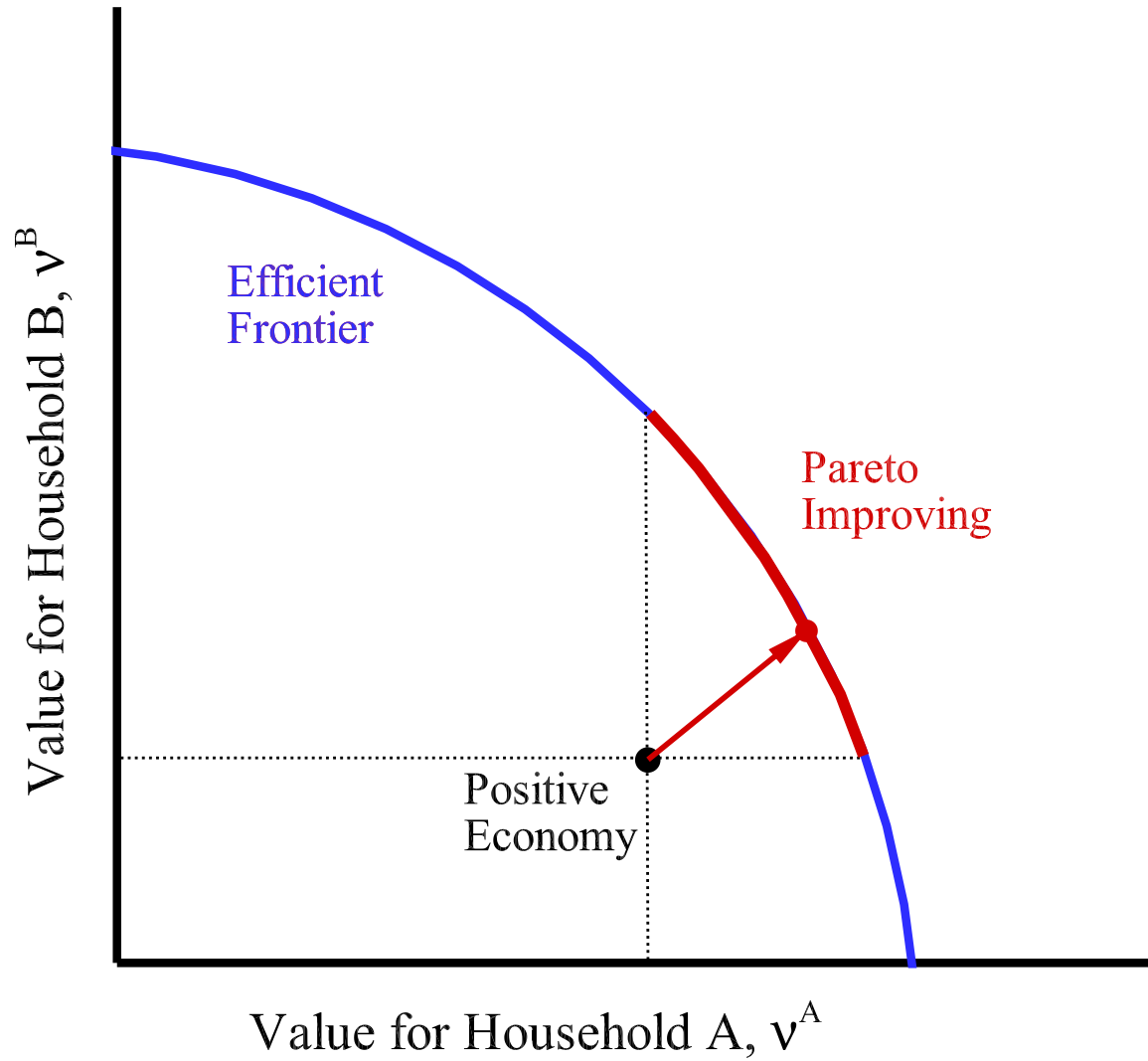


Pareto-improving Reforms





Pareto-improving Reforms





Quantitative Steps

1. Data
2. Quantify efficient reform ($\bullet \rightarrow \bullet$)
3. Use answer to inform restricted reform ($\bullet \rightarrow \bullet$)



Netherlands

- Merged administrative data, 2006-2014
 - Earnings from tax authority
 - Hours from employer provided data
 - Education from population survey
- National accounts
- Tax schedules

Note: Big data advantage for estimating elasticities & shocks



Estimation of Wage Processes

- Construct hourly wages W_{ijt} (j =age, t =time)
- Classify degrees:
 - High school or practical (Low)
 - University of applied sciences (Medium)
 - University (High)
- Construct residual wages ω_{ijt} :
 - $\log W_{ijt} = A_t + X_{ijt} + \omega_{ijt}$
 - Estimate AR(1) process for idiosyncratic risk



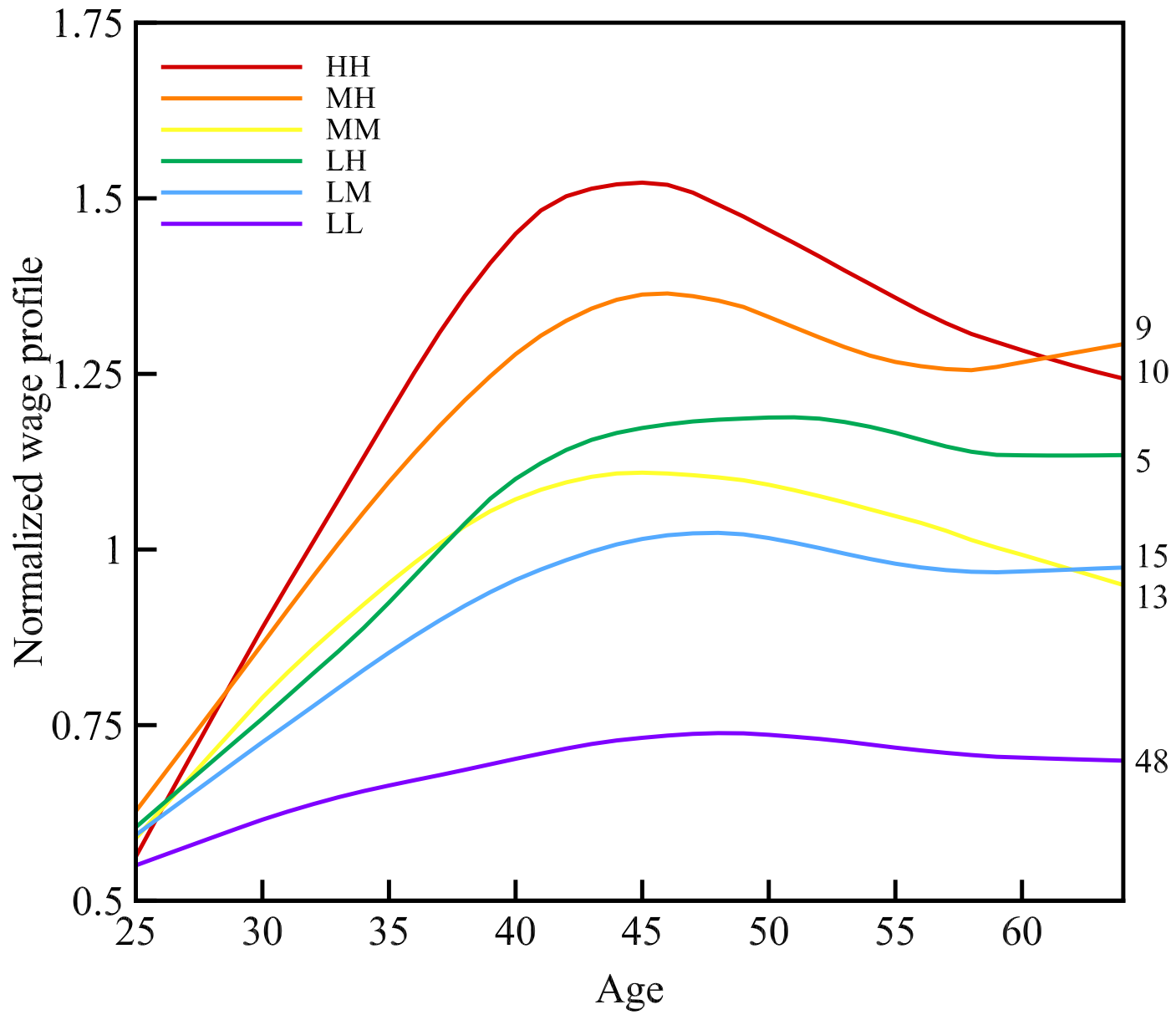
Marriage and Household Structure

- In period 0, individuals are single
 - Different by education (L,M,H)
- After that, individuals either
 - Form a couple (LL,LM,LH,MM,MH,HH) or
 - Remain single (included with LL,MM,HH)

Note: Working on adding divorce risk



Wage Profiles





Wage Process Estimates

Group	$\hat{\rho}$	$\hat{\sigma}_u^2$
Low, Low	.9542	.0096
Low, Medium	.9660	.0087
Low, High	.9673	.0162
Medium, Medium	.9570	.0099
Medium, High	.9616	.0109
High, High	.9564	.0172



An Aside

- Government:
 - Can *ex-post* infer type from choices
 - Can't *ex-ante* observe type
- But, can design policy to *induce* truthful reporting of type



Other Key Parameters

- Number of productivity types
- Preferences
- Status quo policy

Baseline: 20 types, log preferences, NL wages & policy



Quantitative Deliverables

- Welfare gains
 - Total consumption equivalent (ϑ_{Δ})
 - Decomposition
- Wedges



Wedges

- Labor wedge:

$$\tau_n(\epsilon^j) = 1 - \frac{1}{w} \frac{U_\ell(c(\epsilon^j), \ell(\epsilon^j))}{U_c(c(\epsilon^j), \ell(\epsilon^j))}$$

- Savings wedge:

$$\tau_a(\epsilon^j) = 1 - \frac{U_c(c(\epsilon^j), \ell(\epsilon^j))}{\beta RE[U_c(c(\epsilon^{j+1}), \ell(\epsilon^{j+1})) | \epsilon^j]}$$



Wedges

- Labor wedge:

$$\tau_n(\epsilon^j) = 1 - \frac{1}{w} \frac{U_\ell(c(\epsilon^j), \ell(\epsilon^j))}{U_c(c(\epsilon^j), \ell(\epsilon^j))}$$

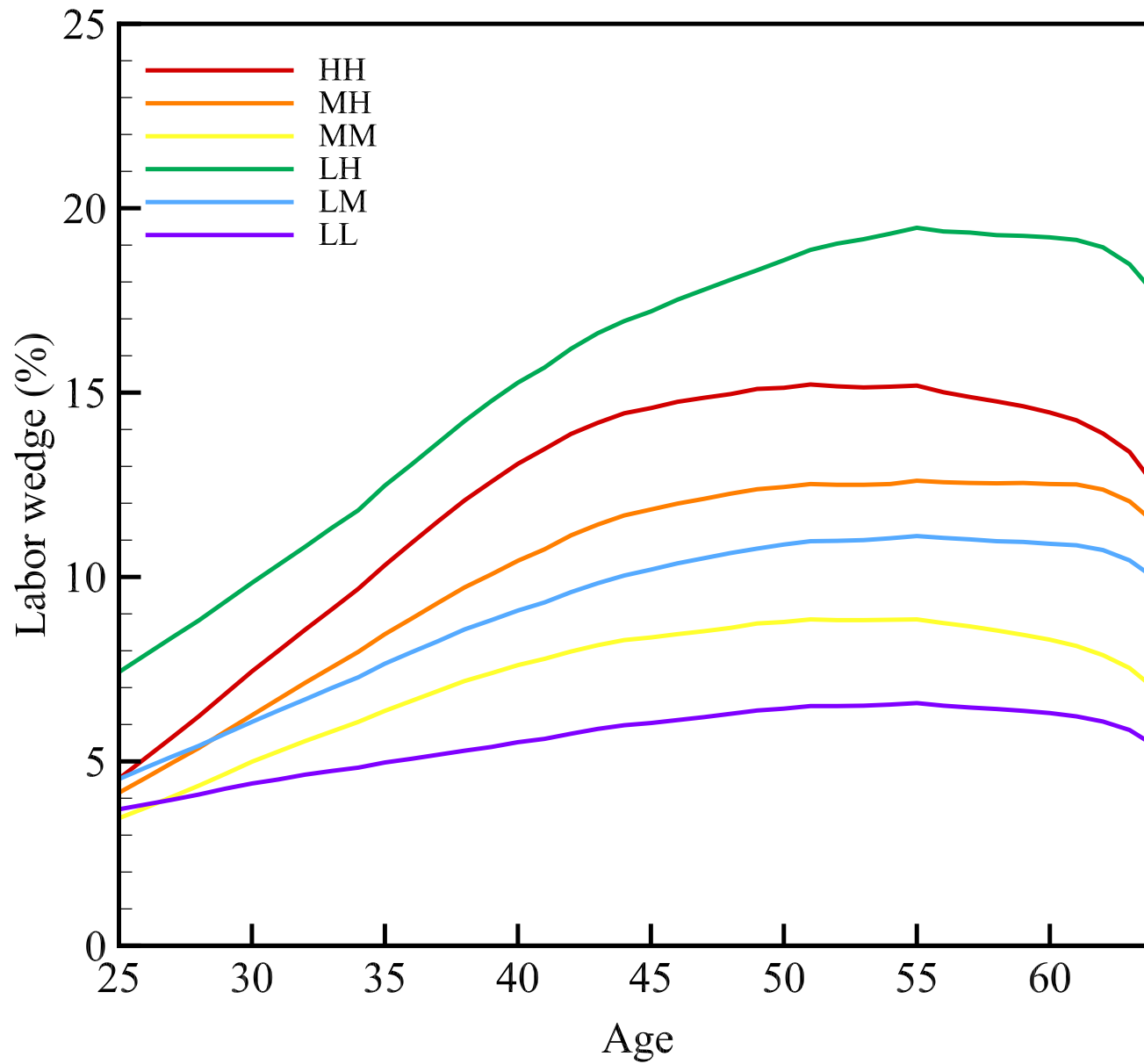
- Savings wedge:

$$\tau_a(\epsilon^j) = 1 - \frac{U_c(c(\epsilon^j), \ell(\epsilon^j))}{\beta RE[U_c(c(\epsilon^{j+1}), \ell(\epsilon^{j+1})) | \epsilon_j]}$$

⇒ Hopefully informative for reforming current policy

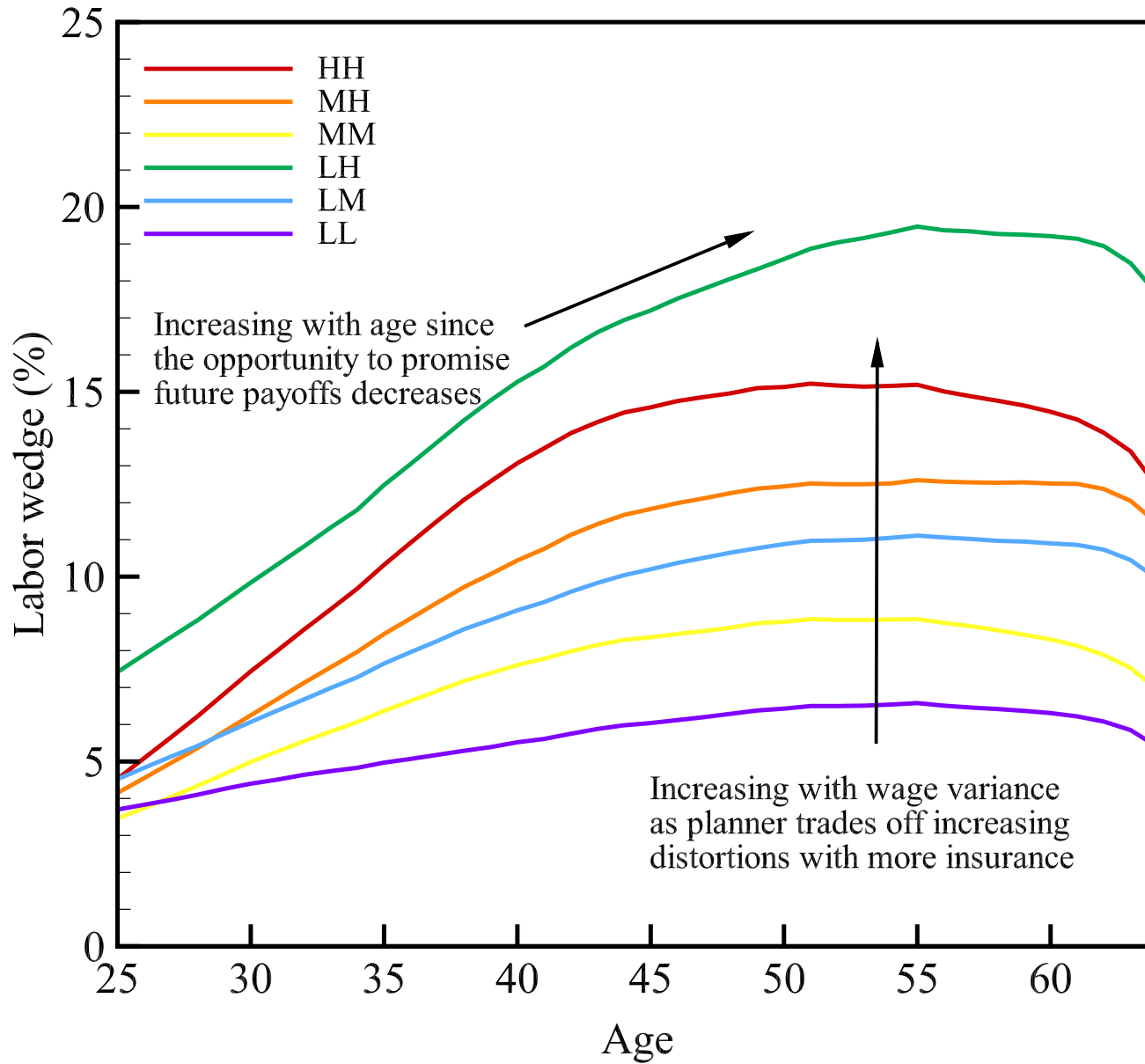


Labor Wedges





Labor Wedges





Welfare, (●) vs (●)

- Consumption equivalent gain of 21% for future cohorts
- Large but maybe not surprising given:
 - Tax rates in NL over 40%
 - Tax wedges of planner in 4% to 20% range



Welfare, (●) vs (●)

- Consumption equivalent gain of 21% for future cohorts
- Large but maybe not surprising given:
 - Tax rates in NL over 40%
 - Tax wedges of planner in 4% to 20% range
- What are the implied Pareto weights?



Implied Pareto Weights

- Could also have solved:
 - $\max \sum_i \omega_i V^i$
 - subject to resource and incentive constraints
- What are the implied ω_i 's for L,M,H?



Pareto Weights and Welfare Gains

Education	<u>Equal Gains</u>		<u>Equal Weights</u>	
	ω_i	Δ_i	ω_i	Δ_i
Low	0.8	21		
Medium	1.0	21		
High	1.2	21		



Pareto Weights and Welfare Gains

Education	<u>Equal Gains</u>		<u>Equal Weights[†]</u>	
	ω_i	Δ_i	ω_i	Δ_i
Low	0.8	21	1	32
Medium	1.0	21	1	18
High	1.2	21	1	2

[†] Utilitarian planner with $V^H \geq V^M \geq V^L$

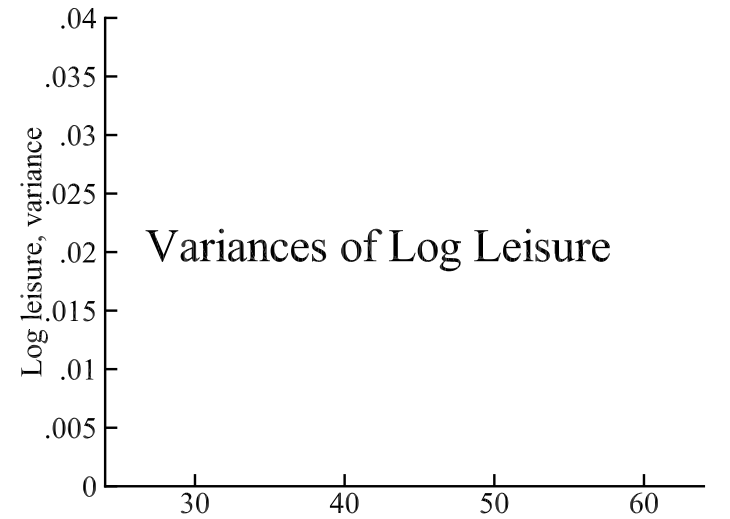
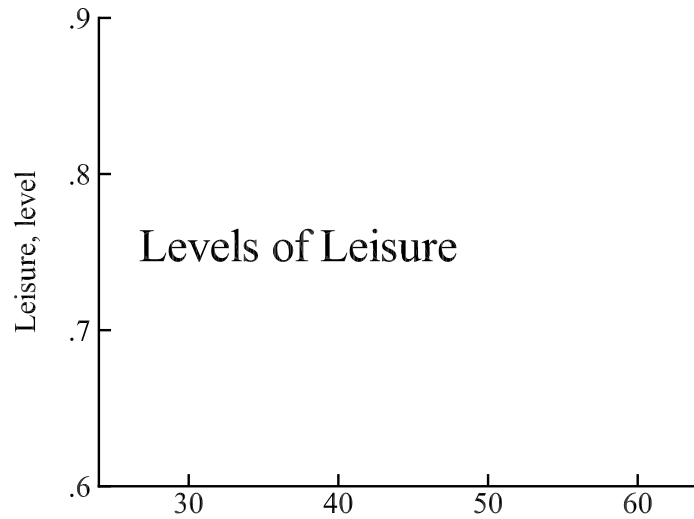
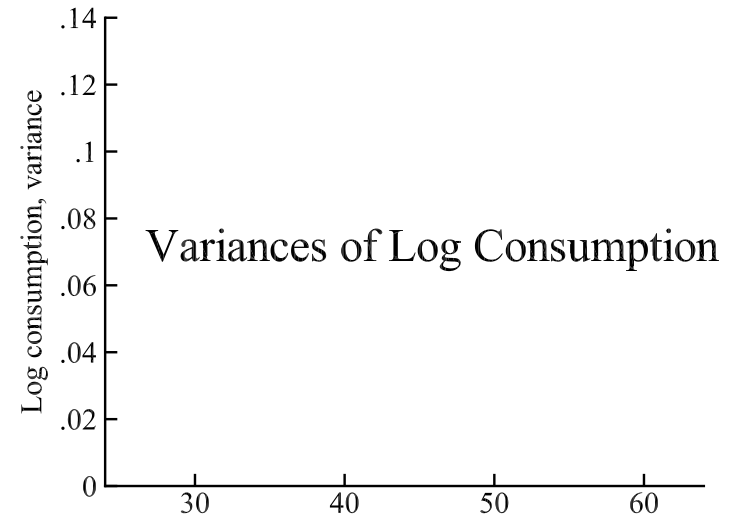
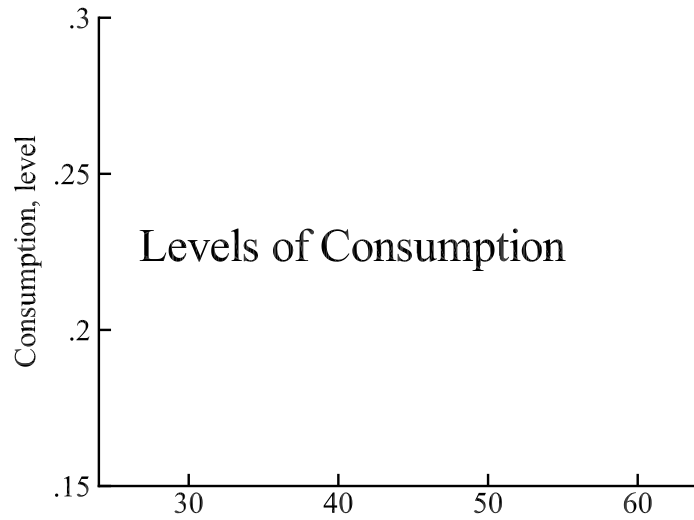


Comparing Allocations, (\bullet) vs (\bullet)

- Consumption: level \uparrow and variance \downarrow for all groups
- Leisure: level \downarrow and variance \uparrow for all groups
- Intuition from simple static model:
 - No insurance: c varies, ℓ constant
 - Full insurance: c constant, ℓ varies
- What about magnitudes?

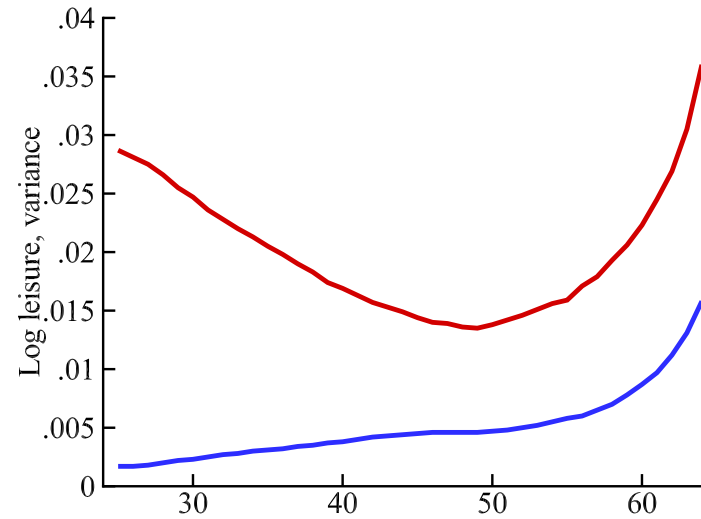
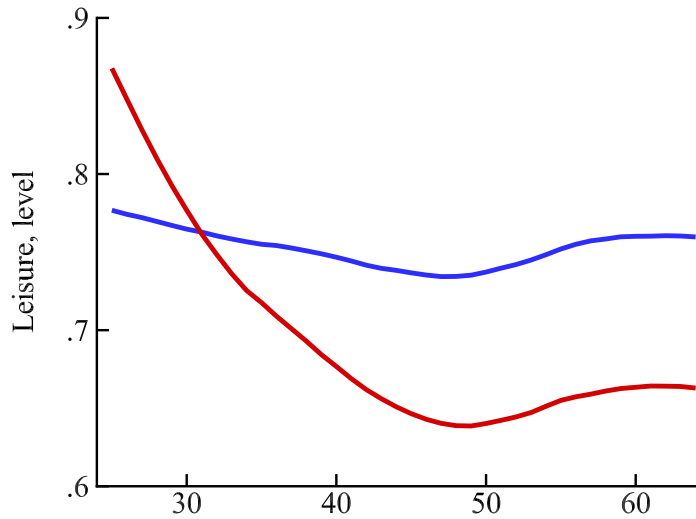
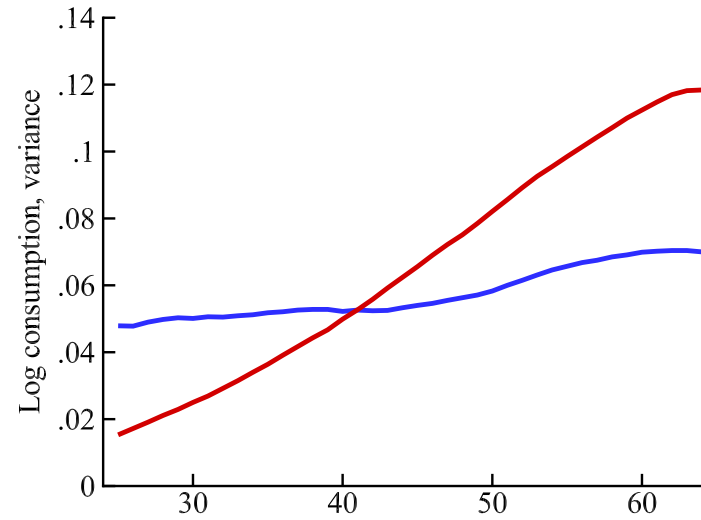
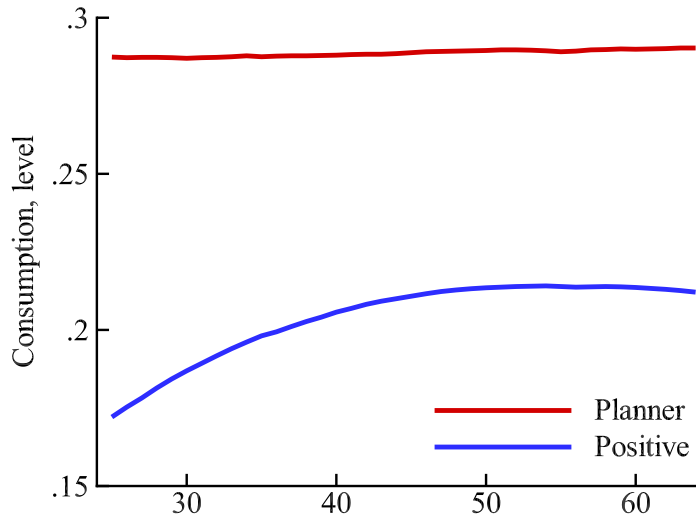


A Look Under the Hood: Group LL



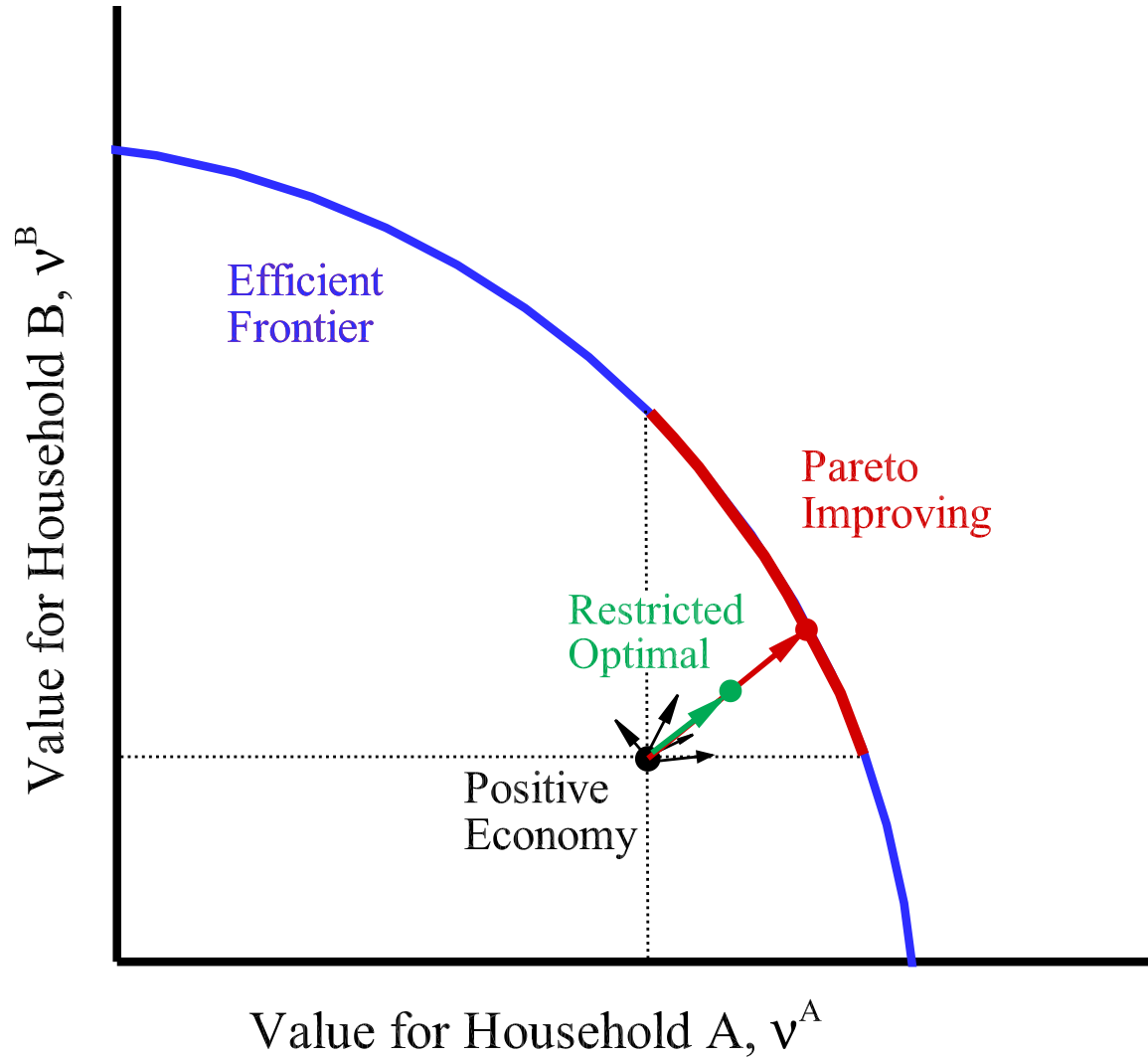


A Look Under the Hood: Group LL





Informing Counterfactuals (●)





Informing Counterfactuals (●)

- Results of planner problem suggest large gains to
 - Lower average marginal tax rates
 - Early life transfers

Note: our results on restricted gains still tentative



Summary

- Ultimate deliverables of project:
 - Estimates of gains for efficient reform
 - Identification of sources of gains
 - Ideas for new policy instruments
 - Prototype for future analyses
- Stay tuned...