Lecture 3(ii)

## Announcements

Office hours today at usual time:
Wed 1:30-3:25
Office is 4-135 Hanson

## Lecture

1. Elasticity special cases: perfectly inelastic perfectly elastic
2. Reading 2: Apply to midpoint formula to estimate short-run elasticity for gasoline
3. Estimate of long-run: compare Europe with US

Get units out by using percentages
Price elasticity of Demand (midpoint method)
(ugliest formula we see, all semster!)

$$
\begin{gathered}
=\mathrm{e}^{\mathrm{D}} \\
-\frac{\% \Delta Q^{D}}{\% \Delta P} \\
=-\frac{\frac{Q_{2}-Q_{1}}{\frac{1}{2}\left(Q_{2}+Q_{1}\right)}}{\frac{P_{2}-P_{1}}{\frac{1}{2}\left(P_{2}+P_{1}\right)}}
\end{gathered}
$$

## Perfectly Inelastic Demand

$e^{\mathrm{D}}=0$



Who is this man?
Hint: Something to do with demand elasticity for a rare drug.

Perfectly Inelastic Supply

$$
e^{s}=0
$$



## Examples:

Perfectly Elastic Demand $e^{D}=$ infinity


Examples:

## In Between Cases

(1) When $e^{D}<1$ we say Demand is Inelastic

Total Spending $=P^{*} \mathrm{Q}$ increases as P increases.
(2) When $e^{D}>1$ we say

Demand is Elastic
Total Spending $=P^{*} \mathrm{Q}$ decreases as P increases.
(3) When $e^{D}=1$ we say

Demand is Unit Elastic

Apply midpoint formula to example
Gasoline Market in the US June 2007 and June 2008

| Time <br> Period | Per Capita <br> Daily <br> Consumption <br> on M Motor <br> Gasoline | Average <br> Crice Per <br> Gallon in <br> Dollars |
| :--- | :---: | :---: |
| June 2007 | 1.32 | 3.05 |
| June 2008 | 1.26 | 4.07 |
| $\Delta$ | -0.06 | 1.02 |
| Average of <br> Both Years <br> \% $\Delta$ | 1.29 | 3.56 |

So

$$
e^{D}=-\frac{\% \Delta Q^{D}}{\% \Delta P}=\frac{.05}{.28}=.16
$$

Short-Run Demand is Inelastic
As price goes up,
Total Spending $=P^{*} \mathrm{Q}$ increases.

Let's get back and talk about this back-of-the-envelope calculation.

When estimating demand elasticity, need to hold fixed other determinants of demand isolate impact of change in price.

Also need to take into account supply. Some of you might be thinking: "Why is what we calculated the elasticity of demand and not the elasticity of supply?" Great Question!


## Make Case:

Supply curve for US market did shift

US Demand Curve Did Not Shift (So movement along US Demand)

Have to argue that the determinants of demand (the things that make it shift) remained unchanged.

We can to more (with more work, more data, and more advanced econometric techniques).

But what we are doing here is sensible for a simple classroom example.

Let's go through the determinants of demand

1) Tastes of consumers
2) Number of consumers
3) Income
4) Prices of substitutes and complements.

With the help of the shale oil in North Dakota (and other new unconventional sources of oil), we have a chance to see how things go the other direction.

Let's look at a map of the wells in the Bakken
https://www.dmr.nd.gov/ndgs/bakken/GI\ SERIES/GI\  149 Apr2015 36.pdf

Let's compare 2014 and 2015

Gasoline Market in the US June 2014 and June 2015

| Time <br> Period | Per Capita <br> Daily <br> Consumption <br> on Motor <br> Gasoline | Average <br> Price Per <br> Gallon in <br> Dollars |
| :--- | :--- | :---: |
| June 2014 | 1.18 | 3.70 |
| June 2015 | 1.25 | 2.78 |
| $\Delta$ | 0.07 | -0.92 |
| Average of <br> Both Years | 1.22 | 3.24 |
| $\% \Delta$ | 0.06 | -0.28 |

$$
e^{D}=-\frac{\% \Delta Q^{D}}{\% \Delta P}=\frac{.06}{.28}=.20
$$

Pretty good stuff for a back of the envelope calculation!

Elasticity we have estimated is a short-run elasticity

Consumers have not had much time to make a response.

Over a long period of time, is gas is significantly higher in price:

- Consumers will buy different cars
- Might live different places
- Society might change laws, like lower the speed limit.

For the long-run elasticity, need to compare cases where prices have been different a long time.

## Enter Reading 2

"Fuel Consumption in Europe and the U.S."

Europe has long taxed gasoline. What we pay here at the pump for the gas, wouldn't pay the tax in the Europe.

The tax here is (per gallon):
Federal 18.4 cents
State (MN) 28.5
Total (MN) 46.9
( 24 cents more in CA)

| Country | Average Price \$US per Gallon | Consumption Per Capita Gallons Per Day |
| :---: | :---: | :---: |
| United States | 2.80 | 1.29 |
| Selected Countries in Europe |  |  |
| Norway | 7.00* | . 30 |
| United Kingdom | 6.90 | 28 |
| Germany | 6.88 | . 25 |
| France | 6.37 | . 15 |
| Spain | 5.13 | 15 |
| Italy | 6.50 | . 21 |
|  |  |  |
| Some Other Countries |  |  |
| Japan | 4.49 | . 33 |
| Mexico | 2.45 | 29 |
| China | 2.29 | . 04 |


| Country | Per Capita <br> GDP <br> $(\$ 1,000)$ |
| :--- | :---: |
| United States | 45.5 |
| Selected <br> Countries in <br> Europe |  |
| Norway | 51.9 |
| United Kingdom | 35.7 |
| Germany | 34.3 |
| France | 32.7 |
| Spain | 31.6 |
| Italy | 30.4 |
|  |  |
| Some Other <br> Countries | 33.6 |
| Japan | 14.0 |
| Mexico | 5.3 |
| China |  |

Table 3: Price and Per Capita Quantity Consumed of Gasoline
The United States and Norway in 2007

| Time |  |  |
| :--- | :---: | :---: |
| Period | Per Capita <br> Daily <br> Consumption <br> of Motor <br> Gasoline | Average <br> Price Per <br> Gallon in <br> Dollars |
| United <br> States | 1.29 | 2.80 |
| Norway | .30 | 7.00 |
| $\Delta$ | -.99 | 4.20 |
| Average of <br> Both <br> Years | .80 | 4.90 |
| \% $\Delta$ | -1.24 | .86 |

So: Elasticity(long run) $=$ $\% \Delta Q / \% \Delta P=1.24 / .86=1.44$

Is this valid?

1) Is Supply Curve is shifting between these two countries?
2) Is Demand Curve staying fixed?
A) Income

## B) Price of Substitutes

## C) Other Factors

